

Susan Green



Consultant, Executive Coach, Content Developer
TAI Incorporated

Corporate Summary

TAI Incorporated is a Philadelphia-based international consulting firm that specializes in executive effectiveness, leadership development, team alignment and corporate culture initiatives. The organization's associates actively embrace the tenets of Values-based Leadership, a philosophy proven to drive extraordinary results in organizations of all types. TAI's associates are individuals with considerable operational and corporate leadership experience and high personal integrity. Each Associate possesses demonstrated ability and insights to guide and coach senior executives, their teams, and high potential employees to enhanced levels of leadership effectiveness.

Sue has more than 25 years experience in organizations ranging from international conglomerates to major associations to nationally recognized non-profits. In each case her vision and leadership drove unprecedented growth, strategic repositioning, innovative human resources management, and nationally recognized excellence awards in customer service in the divisions for which she was responsible. Her work in employee motivation and the moving of individuals and organizations from understanding their core beliefs to achievement of major goals has helped corporations both large and small to achieve outstanding results.

Sue is part of TAI Incorporated, an international leadership development consulting group which specializes in guiding and renewing leaders to impact society through values-based leadership. She is a trained executive coach, management consultant and workshop leader.

Sue began her career at Kohler Company, the world's largest plumbing manufacturer, where she rose through the management ranks to the vice presidential level. For over 10 years, she was Group Vice President and COO of the Hospitality and Real Estate Group, responsible for 1500 employees and \$50 million in annual revenue. Revenues and profitability in that Group increased five fold during her ten years of leadership. During those years, she was one of 10 members of the Kohler Company Corporate Operating Committee, which dealt with the operating issues associated with a multi-billion dollar international manufacturing concern.

Subsequently, for five years Sue was Executive Vice President of the Colonial Williamsburg Company, managing a group of businesses with \$80 million in annual

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revenue, and a corporate officer of the Colonial Williamsburg Foundation. Colonial Williamsburg is the largest outdoor living history museum in the world.

Throughout her career, Sue has dealt directly with corporate boards of directors and stockholders, developed major new business segments, and led successful turnaround situations in profitability, employee commitment and customer service.

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